**SPRING 2022** 

# **COMMISSION WELCOMES THREE NEW COMMISSIONERS**







Commissioner Echols



**Commissioner Tucker Smith** 

he Commission is excited to announce the addition of three new Commissioners: Randy McKinney, representing the 1st Congressional District; Betsy Echols, representing the 3rd Congressional District; and Cerita Tucker Smith, representing the 7th Congressional District. Commissioners McKinney, Echols and Tucker Smith join current Commissioners Emmette Barran, Chairman (District 5), who has been reappointed and confirmed to serve a second term through September 30, 2027; Terri C. May, Vice Chairman (Consumer Member-at-Large); Jimmie Ann Campbell (District 2), Joyce Shivers Harris (Industry Member-at-Large); and Susan T. Smith (District 4).

Commissioner Randy McKinney and his family have lived on the Alabama Gulf Coast for 37 years. He is married to his beautiful wife of 44 years, Betsy and they have two children and five grandchildren. Betsy owns and operates Professional Land Title in Gulf Shores. Commissioner McKinney and his son are attorneys with McKinney and Associates P.C. where Commissioner McKinney limits his practice to real estate transactions and commercial real estate brokerage. He is also a partner in Realty Executives Gulf Coast with his daughter and son-in-law, who are also partners with him in Realty Executives Midsouth where they are sub franchises of offices for Realty Executives International in Alabama, Mississippi, Louisiana and Arkansas.

Commissioner McKinney places great value on continuing education and is a licensed instructor for the Commission. He is also the author of *Alabama Real Estate Post License Sales Training, First Edition*, which was formerly a required training text for Alabama real estate licensees. He earned a B.S. from the University of South Alabama; a Master's in religious education from the New Orleans Baptist Theological Seminary; a Juris Doctor from the Birmingham School of Law; and a Master's in real estate development from Auburn University.

Commissioner McKinney's years of service to his community include work with the 28th Judicial Circuit of Alabama as an assistant district

attorney, where he was a prosecutor for the state of Alabama in Baldwin County. He also served a total of 10 years on the Alabama State Board of Education and three years with the Alabama Commission on Higher Education. He was recently appointed to the first Orange Beach City Schools Board of Education. He is a member of the Alabama State Bar, American Bar Association, Baldwin County Bar Association, Baldwin County Association of REALTORS®, Alabama Association of REALTORS® (AAR) and National Association of REALTORS® (NAR). He is a former NAR Regional Vice President for Region 5 and served as AAR president in 2005.

**Commissioner Betsy Echols** was licensed as a real estate salesperson in 1991. She began her real estate career with Prudential Ballard Realty in Montgomery, Alabama where she served as a mentor to new agents and received many national awards. She is currently the Qualifying Broker for Realty Central LLC dba Realty Central and Realty Central Referrals in Montgomery.

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# COMMISSION WELCOMES THREE NEW COMMISSIONERS CONTINUED FROM PAGE 1

In addition to residential resales, Commissioner Echols worked as an on-site/builder representative for Lowder New Homes from 2000-2002 and helped coordinate marketing programs. In 2002, she became the broker for Prudential Ballard Realty in the Prattville/ Millbrook community and was able to grow that office from three agents to approximately 30 agents.

Commissioner Echols is an active member of the Montgomery Area Association of REAL-TORS® (MAAR). She was the association's REALTOR® of the Year in 2005 and has served in many capacities at MAAR, including President in 2005 and ARPAC Chair. In addition, she has served on several MAAR committees including Professional Standards Committee, Grievance Committee, Finance, and Risk Reduction and served as a Mediator. She also serves on the Alabama Association of REALTORS® Grievance Committee and on the Professionalism Task Force.

As an active member of her community, Commissioner Echols served as a board member for Character at Heart from 2013-2017 and served on the Board of Directors for the State of Alabama Department for the Prevention of Child Abuse and Neglect from 2017-2021. She was inducted into the Robert E. Lee High School Hall of Fame in 2011.

Commissioner Echols is a member of Frazer Church and enjoys oil painting, spending time with family, and traveling. She has two children who both live in Auburn, Alabama, and five grandchildren ranging from elementary age to college. Commissioner Echols says she is looking forward to many more years of travel and adventure, as well as serving our real estate community and profession.

Commissioner Cerita Tucker Smith is an Associate Broker with Dream Home REAL-TORS® in Birmingham, Alabama, as well as an approved prelicense and post license instructor for the Alabama Real Estate Commission. For nearly 29 years, she has been hailed as "the REALTOR® with a passion for educating and consulting first-time homebuyers." With hundreds of past transactions, she is known for her dedication and persistent professionalism in the industry and continues to rank in the top five REALTORS® in her office. Commissioner Tucker Smith has held numerous homebuying seminars and has served as a panelist on radio shows to help share her knowledge and remove the fears of homeownership. This passion has led her to continuously fulfill her mission of helping her clients build generational wealth.

Commissioner Tucker Smith has incorporated her passion throughout her career through the collaborative partnerships she has created. Some of these include, but are not limited to, the Jefferson County Housing Authority, Birmingham Urban League, and United Way. She has hosted and presented educational workshops and fairs dedicated to the goal of equipping those who have the desire with the tools and knowledge to become strong and secure homeowners.

In addition to working with buyers, she was also instrumental in assisting various nonprofit

and government agencies in locating, buying, selling, and developing properties for median income families to help stabilize and rebuild communities.

Commissioner Tucker Smith is an active member of the Birmingham Realtist Association, a local chapter of the National Association of Real Estate Brokers, where she served as local board president. She has also served as state president of the Alabama Realtist Association. As an active member of the Birmingham Association of REALTORS® (BAR), she has served on the BAR Board of Directors. She counts being named Residential REALTOR® of the Year for BAR as one of the proudest moments of her career, along with being one of the first members to graduate from the BAR Leadership class. She has also served as a state director for the Alabama Association of REALTORS®.

Commissioner Tucker Smith attributes her success in the real estate business to God and to having God-fearing parents who laid the foundation for hard work, perseverance, loyalty, honesty, and dedication. She passed these same qualities on to her children and her clients.

"It has always been my mission to share all I know to help improve the life of at least just one individual. If I can do that, then I know my God-given purpose is being fulfilled."

**Congratulations to Commissioners** McKinney, Echols and Tucker Smith!



By Anthony Griffin, Licensing Administrator

# Get Ready for the Upcoming Renewal

he Commission is already hearing the buzz from licensees regarding when they can renew their licenses for the 2023-2024 license period. As an early reminder, the deadline to renew your current license to avoid the \$150 late penalty will be August 31, 2022 and licenses expire September 30, 2022. In mid-June, the Commission is scheduled to start accepting renewal payments online, by mail or in person at the Commission office. We will notify licensees in advance by email and social media confirming the date online renewal opens.

In mid-July we will mail renewal postcards to those who have not renewed reminding them of the options for renewing. Therefore, now is a good time to ensure all your contact information, such as mailing address, email address, and phone numbers are accurate to ensure you receive our communications. The best way to review and update your contact information is by logging in to Online Services on the Commission's website, arec.alabama.gov. You can also verify your contact information by emailing us at arec@arec.alabama.gov. If you have any

issues logging in, resetting your password, or updating your contact information, contact a member of the Licensing Division at 334-242-5544. Please help the Commission by reminding your fellow licensees to ensure the Commission has their current contact information on record.

Temporary salesperson licenses are not renewable. Deadlines regarding issuance of original/permanent salesperson licenses are in place for these.



# Notification Requirements Are NOT OPTIONAL

ecently we have seen an influx of cases involving licensees who have failed to notify us of either the filing of a lawsuit or the institution of a criminal proceeding against them. These notifications are not optional but are required under Alabama license law. The law requires that notification to the Commission be made at both the inception and conclusion of either a civil lawsuit or a criminal proceeding. Section 34-27-31(j) and (k) Code of Alabama set forth the specific steps for the notification to be in compliance with the law.

#### **CIVIL LAWSUIT:**

#### **Initial notification:**

"Each licensee shall notify the commission within 10 days after notice to him or her of a civil summons and complaint against him or her, if the subject matter of the civil complaint involves a real estate transaction or involves the goodwill of an existing real estate business. The notification shall be in writing by certified mail and shall include a copy of the summons and complaint."

#### **Final Disposition:**

"Each licensee shall notify the commission in writing by certified mail within 10 days that a civil action in which he or she was a defendant, and which involved a real estate transaction, or the goodwill of a real estate business has resulted in a judgment or been dismissed. The notification shall be in writing and shall include a copy of the court order or other document giving the licensee notice."

# **CRIMINAL ACTION:**

#### **Initial notification:**

"Each licensee shall notify the commission within 10 days of the institution of any criminal prosecution against him or her. The notification shall be in writing by certified mail and shall include the specific charge made against the licensee together with a copy of any indictment or information alleging the charges."

#### **Final Disposition:**

"Each licensee shall notify the commission in writing by certified mail within 10 days after he or she receives notice that any criminal verdict has been rendered against him or her, or that a criminal action pending against him or her has been dismissed."

to include both the old and new address of the company.

Additionally, just as a company must notify the Commission of a change in address, as discussed last month, an individual must notify the Commission as well. Section 34-27-35(h) Code of Alabama sets forth that "each licensee shall



Please note: While a civil lawsuit must only be reported if it involves a real estate transaction or the goodwill of an existing real estate business, the same is NOT true of a criminal action. All criminal actions against a licensee must be reported whether involving real estate or not.

While we are on the topic of notifications it is important to remember change of address notification requirements.

A company must notify the Commission when it changes its address. Rule 790-X-3-.01 states that "it shall be a violation for any licensee to change the address of his place of business as set out on his numbered license certificate and fail to notify the Commission in writing within (30) days after such change has been made." This is accomplished by the Qualifying Broker submitting the written notification along with a \$25 transfer fee for the company or branch license and for each license issued to that company or branch. The notification needs

notify the commission in writing of any change in his or her business or residence address within 30 days of the change." Please note that there is an exception to this law when the time to report your change of address drops from 30 days to 10 days. Section 34-27-32(b)(2) Code of Alabama applies to the specific circumstance of an individual that holds an Alabama license but lives in another state. If that individual moves to and becomes a resident of Alabama they "shall within 10 days submit to the commission notice of change of address...". You can change your residential address online or by emailing or mailing us the new information. There is no fee for this change.

It is important to remember that Section 34-27-36(a)(19) Code of Alabama, allows for the Commission to take disciplinary action for "violating or disregarding any provision of this chapter or any rule, regulation, or order of the commission." This is why notification requirements are **NOT** optional. If you fail to notify us, a Formal Complaint will be filed against you.

# How Many CE Hours Do I Have?

That question may not have recently crossed your mind but, due to COVID-19 disruptions, checking your CE is now more important than ever to see what you may be lacking for license renewal this year. Simply log in to Online Services on the Commission's website and select the Education History (CE Credit) link under Available Services. Some courses you thought had archived may still be there.

**Example:** You completed 6 hours of CE earlier in the previous license period and then purchased a 15-hour package of CE courses to take prior to the September 30 deadline. When the necessary courses were completed, providing a total of 15 hours, all of those completed CE courses automatically archived and your renewed license was issued. The remaining 6 hours of coursework in the 15-hour package were then completed and are now in your list of current CE courses counting toward your 2022 license renewal.

Also, due to the previous CE deadline being extended from September 30, 2020 to December 31, 2020 due to COVID-19, the Commission's system may have archived courses prematurely.

**Example:** You completed your 15 hours of CE for license renewal in July 2020 and then renewed your license. Following the issuance of the renewed license and the archiving of the CE courses, you decided to go ahead and take another 15 hours of CE for the next renewal in 2022. Based on the special December 31, 2020 CE deadline, the most recent courses completed prior to that date were automatically archived on January 2. This is the result of system programming that could not be changed. These courses must be restored so they can be used for the upcoming license renewal.

Everyone is encouraged to check your CE and plan to take the necessary courses now instead of waiting until one week before the September 30 deadline. The current CE requirement is the mandatory 3 hours of Risk Management: Initial Contact to Accepted Offer and 12 hours of elective CE courses. You need time to complete the courses and the school needs time to electronically submit course credit to the Commission. Finishing your last course at 11:59 p.m. on September 30 is going to cause problems for you, the school, and the Commission. Take the courses now and mark through this item on your "To Do" list so you can sleep better at night.



# **False Claim of Equitable Interest Leads to an Injunction Against** LandCorp of Illinois, Inc.

uring 2021, the Alabama Real Estate Commission received several complaints about an unlicensed, out-of-state company, The LandCorp of Illinois, Inc., listing land for sale in Alabama on a website. The Commission spoke with the owner of the company who admitted that the listings belonged to his company and that his company did not have a license. He stated that his company had an "equitable interest" in the listed properties, but he provided no documentation to establish that. The Commission identified and contacted some of the property owners. The owners the Commission spoke with did not know that their property was listed.

An owner of one of the listed properties in Camp Hill, Alabama was extremely cooperative with the Commission and provided documentation that established the unlicensed company had no equitable interest in the property. The Commission filed a complaint for injunctive relief against the unlicensed company with the Circuit Court of Tallapoosa County on August 9, 2021. On January 27, 2022, The Honorable Judge Ray Martin, entered judgment against The LandCorp of Illinois, Inc. enjoining it from marketing real estate located in the state of Alabama that belongs to others or otherwise engaging in activity that requires a license issued by the Commission.

The Commission is prepared to have this injunction enforced if the unlawful activity from this company continues and believes the injunctive process is a good tool to use against other unlicensed companies or individuals that are conducting activity that requires a license.



Penalties for violations of the Real Estate License Law and Commission rules vary depending upon the particular facts and circumstances present in each case. Due to space limitations in The Update, a complete description of the facts cannot be reported below.

#### DISPOSITION

The below were found guilty of violating Section 34-27-36(a)(16) by presenting to the Alabama Real Estate Commission, as payment for a fee or fine, a check which was returned unpaid by the bank upon which it was drawn.

# **Kimberly Caruso** License No. 000100759

Salesperson; Helena, Alabama Date of Hearing: January 21, 2021

Fined \$250

# **Kendra Nix** License No. 000117487

Salesperson; Opelika, Alabama Date of Hearing: January 21, 2021

Fined \$250

#### **Stephen Standridge** License No. 000133724

Salesperson; Cullman, Alabama Date of Hearing: February 18, 2021

**Fined \$150** 

### **Jan Walding** License No. 000068769

Associate Broker: Dothan, Alabama Date of Hearing: February 18, 2021

**Fined \$150** 

# Melanie A. Brown License No. 000108049

Salesperson; Huntsville, Alabama Date of Hearing: April 22, 2021

Fined \$250

# **Leanne Denise (Annie) Gilham** License No. 000115808

Associate Broker; Gadsden, Alabama Date of Hearing: April 22, 2021

**Fined \$480** 

# **Jeremy Miller** License No. 000118516

Salesperson; Morris, Alabama Date of Hearing: April 22, 2021

Fined \$250

#### **Martha Parson**

#### License No. 000098227

Qualifying Broker; Birmingham, Alabama Date of Hearing: April 22, 2021

Fined \$250

#### **Carl Sheets**

#### License No. 000133862

Salesperson: Anniston, Alabama Date of Hearing: April 22, 2021

Fined \$250

### Jean Nowell License No. 000034841

Salesperson; Daleville, Alabama Date of Hearing: May 20, 2021

Fined \$250

#### **Jacqueline Battle** License No. 000099260

Salesperson; Huntsville, Alabama Date of Hearing: June 17, 2021

Fined \$250

### **Jheralynne Foster** License No. 000124114

Salesperson; Tuscaloosa, Alabama Date of Hearing: June 17, 2021

Fined \$250

#### Robert Scott

#### License No. 000046518

Salesperson; Mobile, Alabama Date of Hearing: June 17, 2021

Fined \$305; License suspended until fine had been paid

# **Benjamin Wales**

License No. 000121997

Salesperson; Huntsville, Alabama Date of Hearing: June 17, 2021

Fined \$250

# **Cumberlan Davis**

License No. 000117585

Salesperson; Vance, Alabama Date of Hearing: July 22, 2021

**Fined \$150** 

(Continued on page 6)



# **DISCIPLINARY ACTIONS** CONTINUED FROM PAGE 5

# **James Edward Park III** License No. 000065313

Qualifying Broker; Huntsville, Alabama Date of Hearing: July 22, 2021

**Fined \$250** 

#### John A. Elkington License No. 000095873

Qualifying Broker; Germantown, Tennessee Date of Hearing: August 19, 2021

**Fined \$750** 

### **Steven Earl Hayden** License No. 000113599

Qualifying Broker; Weatherford, Texas Date of Hearing: September 23, 2021

**Fined \$250** 

# **Tanesha Dionne Royal** License No. 000129265

Qualifying Broker; New Orleans, Louisiana Date of Hearing: September 23, 2021

**Fined \$250** 

#### **Donald Lee Watson** License No. 000119947

Salesperson; Dothan, Alabama Date of Hearing: September 23, 2021

Fined \$250

#### Laurie Anderson License No. 000108105

Salesperson; Scottsboro, Alabama Date of Hearing: October 14, 2021

**Fined \$250** 

### **Veronica Lanese (Vee) Carr** License No. 000130245

Associate Broker; Biloxi, Mississippi Date of Hearing: November 19, 2021 Fined \$250

# **Pamela Cotton Field** License No. 000138058

Salesperson; Mobile, Alabama Date of Hearing: February 17, 2022

Fined \$250

#### **Grayson Skylar McGuire** License No. 000137812

Salesperson; Tuscumbia, Alabama Date of Hearing: February 17, 2022

Fined \$250

#### DISPOSITION

The below were found guilty of violating Section 34-27-36(a)(8)a. by failing to deposit and properly account for at all times funds belonging to others, in separate federally insured accounts in a financial institution in Alabama and by commingling of funds from client trust accounts with funds from a company operating account and a personal savings fund.

### Robert James Henderson III License No. 000091867-1

Qualifying Broker; Saraland, Alabama Date of Hearing: January 21, 2021

Fined \$2,500

# Bay Realty Group d/b/a Realty **Executives Bay Group**

License No. 000106944

Company; Saraland, Alabama Date of Hearing: January 21, 2021

Fined \$2,500

# **Gary Busby**

License No. 000022865

Qualifying Broker; Livingston, Alabama Date of Hearing: February 18, 2021

Ordered and required to take a continuing education course related to the handling of escrow funds or trust accounts within sixty (60) days of the order. Required to resolve and remedy the overages within ninety (90) days and have a second audit performed by the Commission as soon as possible after the ninety (90) days.

# Black Belt Land and Realty Inc. License No. 000047288

Company; Livingston, Alabama Date of Hearing: February 18, 2021

Ordered that any other licensees who work for Black Belt Land and Realty Inc. who have direct or indirect access to any trust account shall similarly be required by Gary Busby as Qualifying Broker to take a continuing education course related to the handling of escrow funds or trust accounts.

# **DISPOSITION**

The below were found guilty of violating Section 34-27-36(a)(8)b. by failing to deposit and account for at all times funds belonging to

# Lydia Ann Taylor

License No. 000098925

Qualifying Broker; Montgomery, Alabama Date of Hearing: July 22, 2021

Fined \$2,500; License suspended until Ms. Taylor satisfied the Commission, by a subsequent verified audit by Commission staff, that trust accounts were verified, rectified and properly balanced.

## **River Region Rentals** License No. 000098924

Company; Montgomery, Alabama Date of Hearing: July 22, 2021

Fined \$2,500

#### **DISPOSITION**

The below was found guilty of violating Section 34-27-36(a)(8)a. by failing to properly account for or remit money coming into his possession which belonged to others by the demonstration of shortages in the trust accounts and violating Section 34-27-36(a)(8)b. by failing to deposit and account for at all times funds belonging to others in a separate federally insured account in a financial institution located in Alabama.

# Joseph P. Long

License No. 000034999-1, 000034999-2 and 000034999-6

Qualifying Broker; Auburn, Alabama Date of Hearing: October 14, 2021

Fined \$15,000

#### DISPOSITION

The below was found guilty of violating Section 34-27-36(a)(1) by attempting to procure an original salesperson's license for herself by fraud or deceit and guilty of violating Section 34-27-36(a)(26) by exhibiting conduct that demonstrates dishonest dealings, bad faith, or untrustworthiness.

# Sharii Andria Perry License No. 000119729

Salesperson; Birmingham, Alabama Date of Hearing: November 19, 2021

Fined \$1,000

(Continued on page 7)



#### JANUARY 2021 – FEBRUARY 2022

#### APPLICATION FOR LICENSURE

(Includes Applications for Temporary, Broker or Reciprocal licenses.) These numbers represent persons who have come before the Commission requesting hardship extensions to renew licenses, complete exams or submit applications past the deadline. They also represent those who request applications for change in status (i.e. salesperson to broker).

APPROVED	 	65
DENIED	 	4

#### **DETERMINATION OF ELIGIBILITY**

(Applications for Licensing Eligibility Determination)

These numbers represent persons who come before the Commission requesting approval to be licensed, mainly persons who have criminal prosecutions show in their criminal background checks. They have an opportunity to explain to Commissioners the circumstances surrounding these incidences and be granted permission to proceed with the licensing process or not, based on the Commissioners' ruling.

APPROVED	 29
DENIED	 5

# **COMPLAINTS AND INQUIRIES** HANDLED BY LEGAL AND **INVESTIGATIVE STAFF**

FROM LICENSEES	4,949
FROM PUBLIC	2,872
ANONYMOUS/COMMISSION	. 214

#### **DISPOSITION**

The below was found guilty of violating 34-27-36(a)(19) by failing to comply with Section 34-27-31(k) in that he failed to notify the Commission within 10 days of a final judgment being issued against him in a civil matter involving a real estate transaction and guilty of violating Section 34-27-36(a)(23)b. by having a final money judgment rendered against him which resulted from an act or omission occurring in pursuit of his real estate business.

# Samuel T. Schiffman License No. 000035553

Qualifying Broker; Birmingham, Alabama Date of Hearing: November 19, 2021

License Revoked

#### **DISPOSITION**

The below was found guilty of violating Section 34-27-36(a)(19) for failing to comply with Section 34-27-31(j) by not notifying the Commission within ten days of criminal charges filed against him; guilty of violating Section 34-27-36(a)(19) for failing to comply with Section 34-27-31(k) by not notifying the Commission within ten days of a criminal verdict being entered against him; and guilty of violating Section 34-27-36(a)(23)a. by having been found guilty and convicted of a felony or a crime of moral turpitude.

# Robert Stephen Stewart Jr. License No. 000135780

Salesperson; Talladega, Alabama Date of Hearing: January 20, 2022 Fined \$7,500; License revoked

#### **DISPOSITION**

The below surrendered her license for alleged license law violations in lieu of a formal complaint and hearing.

# **Christy L. Knight** License No. 000060055-0 and 000060055-1

Qualifying Broker: Millbrook, Alabama Date of Hearing: January 21, 2021

# **Commissioner Cerita Tucker Smith and Education Director Ryan Adair Represent** the Commission on ARELLO® Committees

e're proud to announce that Cerita Tucker Smith, District 7 Commissioner, is now serving on the Association of Real Estate License Law Officials (ARELLO®) Fair Housing Committee. Commissioner Tucker Smith's role, as a member of ARELLO's Fair Housing Committee, is to monitor developments in the area of discrimination that conflict with public policy, laws and/or regulations within ARELLO's membership: interface with relevant organizations; administer related educational programs and resources; develop and/or make available to regulators resources to assist with enforcement of housing discrimination laws; and administer the Fair Housing Awards Program.

Congratulations to Commission Education Director Ryan Adair on being elected ARELLO® District 2 Vice President at its Mid-Year Conference held April 6-8, 2022. ARELLO's District 2 is comprised of Alabama, Arkansas, Florida, Georgia, Jamaica, Kentucky, Louisiana, Mississippi, North Carolina, Nova Scotia, South Carolina, Tennessee, Texas, Virgin Islands, Virginia and West Virginia. Ryan has been an active ARELLO® member for several years and has served on numerous committees. In addition to being District 2 VP, he also currently serves as Chair of the Timeshare Committee. Vice Chair of the ARELLO® Foundation, Vice Chair of the Education Certification Committee, and as a member of the ARELLO® Board of Directors.

ARELLO® is an international organization that supports jurisdictions in the administration and enforcement of their real estate license laws.



**EMPLUE** Empowering the real estate professional and the consumer.

**CONNECT** Connecting the real estate professional and consumer to the resources they need.

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#### THE IPDATE

is published for the benefit of the Alabama Real Estate Industry by the Alabama Real Estate Commission.

#### **COMMISSION MEETINGS OPEN TO THE PUBLIC**

All Commission meetings are open to the public and that includes real estate licensees. Commissioners welcome and encourage attendance and observation by any licensee in any location. Locations, dates, and times can be found on the Commission's website at arec.alabama.gov.

#### **REAL ESTATE LICENSES EXPIRE SEPTEMBER 30, 2022**

Remember to renew all broker, salesperson, and company licenses in every even-numbered year.

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