

1201 Carmichael Way / Montgomery, Alabama 36106 Phone: 334.242.5544 / Fax: 334.270.9118 arec.alabama.gov / arec@arec.alabama.gov

APPLICATION FOR PRELICENSE/POST LICENSE INSTRUCTOR

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Application Fee: \$50.00 - Between 10/01/18 and 09/30/19

\$ 100.00 - Between 10/01/19 and 09/30/20

Complete this form online and print it for submission OR print the form and complete it in black or blue ink. Make your check payable to the Alabama Real Estate Commission and mail it, along with your application and the appropriate documentation, to the Alabama Real Estate Commission, 1201 Carmichael Way, Montgomery, AL 36106.

Applicant MUST have a minimum score of 70 to meet instructor qualifications. Documentation MUST be attached in order for points to be awarded. Applicant will receive no points in any area which is not sufficiently documented.

Final Score		
Name License #		
School Name		
School Address (Including city/state/zip)		-
Signature of Applicant Date		
I. Active Real Estate Experience A. Active Salesperson License B. Active Broker License (Prelicense instructor must have a Broker's License.) Company with whom licensed	Units 1 pt. per year 2 pts. per year Total (Max. 20)	Points
 Real Estate Education A. College Credit Courses in Real Estate (5 pts. each for 3 Semester or 5 Quarter hour course) B. Real Estate Professional Designation Courses (3 pts. for each course completed up to 12 pts.) C. Prelicense Courses Completed (2 pts. per 15 classroom hours up to 10 pts.) D. Post License Courses Completed (2 pts. per 15 classroom hours up to 8 pts.) E. Continuing Education Courses Completed (.5 pts. per 3 classroom hours up to 10 pts.) F. Real Estate Training Courses Completed (1 pt. per course up to 5 pts.) Course MUST have been at least one day in length to be acceptable. (Examples: Board Orientation, Franchise Training, etc.) 	Units Courses Courses Hours Hours Courses Total (Max. 20)	Points

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III.	A. B. C. D.	High School 2-Year Degree (Or college level studies between 2- and 4-year degrees) 4-Year Degree 4-Year Degree with Major in Real Estate Master's Degree or Higher	Units 5 pts. 10 pts. 15 pts. 20 pts. 20 pts. Total (Max. 20)	Points
IV.	Te	eaching Experience	Units	Points
	A.	Formal Institution (Elementary, Secondary, Postsecondary, College, University)		
		Submit official documentation which includes the name of courses along with dates taught.		
		1. Full-Time Instructor 10 pts. per year	Years	
		2. Adjunct Faculty 2.5 pts. per course	Courses	
	_	5 pts. per Real Estate course	Courses	
	В.	Commission-Approved Courses (If previously taught in Alabama or any other state)		
		1. Salesperson Prelicense Course (3 pts. per 15 classroom hours up to 12 pts.)	Hours	
		 Broker Prelicense Course (3 pts. per 15 classroom hours up to 12 pts.) Continuing Education (1 pt. per 3 classroom hours up to 10 pts.) 	Hours	
		3. Continuing Education (1 pt. per 3 classroom hours up to 10 pts.)4. Post License Course (3 pts. per 15 classroom hours up to 12 pts.)	Hours Hours	
		5. Guest Lecturer for AREC-Approved Course (1 pt. per class session up to 3 pts.)	Courses	
	C.	Informal Institution	courses	
	О.	Real Estate Designation Courses (5 pts. per course)	Courses	
		2. Board Orientation (2 pts. for each course up to 6 pts.)	Courses	
	D.	Instructor Development Courses Completed		
		1. One-Day Workshops (5 pts. for each workshop up to 20 pts.)	Workshops	
		2. Workshops Lasting Two or More Days (10 pts. for each workshop up to 20 pts.)	Workshops	
		3. Online Instructor Course (10 pts. for approved 12 hour IDW up to 20 pts.)	Courses	
		4. CDEI (Certified Distance Education Instructor) Designation	10 pts.	
	E.	Apprenticeship Points awarded for attendance of an entire Prelicense or Post License Course taught by an appresentation in which applicant must teach at least 20% of the course under supervision of to submit letter of verification from the approved instructor. 60 Hour Salesperson Prelicense Course 30 Hour Post License Course 60 Hour Broker Prelicense Course		
			Total (Max. 30)	
٧.	R	eal Estate and Related Experience	Units	Points
	A.	Member of Real Estate Professional Organization (1 pt. per year)	Years	
	В.	Licensure/Certification in Auxiliary Field (1 pt. per year up to 5 pts.)	Years	
	C.	Closed Brokerage Transactions (.2 pts. for each transaction up to 5 pts.)	Transactions	
		May verify by notarized statement from broker(s) giving date transaction(s) closed.	Total (Many 10)	
			Total (Max. 10)	
			Total From	
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			Total From	
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			Total From	
			All Categories	1